



Presents:
APICS Sales & Operations Planning (S&OP)
Online Course

Tuesdays, March 5, 12, 19 & 26, 2024
5:00pm – 7:00pm MT

Expand your knowledge and understanding with a broad range of topics in Sales & Operations Planning. Improve your skills by learning the latest trends and best practices.

S&OP Topics Include:

- Sales & Operations Planning Overview and Definition, Organizations with Separate and Integrated Business Plans, S&OP: Balancing Act, In the MPC System, Inputs and Outputs, Planning Process
- Determining Product Families, Planning Inputs, Summary of S&OP Outputs
- Understanding the MTS and MTO S&OP Grids, Monthly S&OP Planning Process
- Data Gathering, Demand Planning, Supply Planning, Pre-S&OP Meeting, Executive S&OP Meeting
- Benefits of S&OP, S&OP Summary

Colorado Chapter Course for S&OP:

- Instructor-led **online** course
- **Class includes Online class instruction and digital student materials/books**
- \$380 for Certification-Level and Colorado Chapter Associate Members, \$480 for All Others

Online Registration will be available at:

<https://colorado.ascm.org/Education>

If you have questions regarding this program please contact:

Honey Johnson, VP of Education at

(303) 421-0797 or hjohnson@mss-technologies.com

Or

Roger Harris, President and Coach at rharris@mss-technologies.com



General Shale "I recently completed the excellent S&OP training class offered through ASCM Colorado Chapter. Chapter. About 1 year ago my company began a formal S&OP process, and I was asked to take on the facilitator role. Although I've been exposed to S&OP concepts, I found the training class covered essential fundamentals that reinforced and strengthened my understanding. The learning environment created a solid forum to discuss specifics about our business and how the S&OP process can be more effective. The course pacing allowed time to absorb material and understand the critical factors to ensure S&OP success. I took away several important changes to implement in the S&OP process which will strengthen my company's bottom line! This course was the same high-quality product I've come to know ASCM Colorado Chapter to offer, and I speak from experience holding my CPIM and CSCP training through the Colorado Chapter's classes!"

Tony Fabrizio, CPIM, CSCP, General Shale Brick